Internship Opportunity in the Life Sciences

Ximbassador Reagents Program

Ximbio is the world’s largest non-profit tech transfer organization dedicated exclusively to life science research reagents of all kinds. Our mission is to make all research reagents (such as cell lines, antibodies, mouse models, zebrafish, proteins, small molecules, microbial strains, etc.) widely and easily available to accelerate life science research. We are part of Cancer Research UK, the world’s largest cancer research foundation, with more than $600 million in funding. To date, we partner with scientists and their tech transfer offices at 51 universities and research institutes worldwide to make their reagents more visible, searchable, accessible, manageable and commercially available.

YOUR INSTITUTION is participating in Ximbio’s program to contribute rare and unique materials developed on campus to our portfolio on ximbio.com, our online portal for scientists around the world to search, source and share reagents. Ximbio is looking for someone to engage with laboratories on campus, uncover new reagents and materials of interest to other scientists, and be its day-to-day representative at YOUR INSTITUTION.

This is a part-time, non-benefit eligible, internship position and would be ideal for a candidate life scientist (e.g., in immunology, virology, biochemistry, cell biology, and molecular biology) looking to use his/her skills and interest in science to explore and gain experience in technology transfer and commercialization of tangible biological materials.

Position Title: Ximbio Ximbassador

Job Description:

The Ximbassador Program is jointly offered by YOUR INSTITUTION and Ximbio as an innovative initiative designed to engage current postdoctoral scholars, graduate students, and technical staff at YOUR INSTITUTION to help advance life science research activities. The Ximbassador will derive practical technology transfer and analysis experience, and develop skills related to alternative careers in science.

The Ximbassador will contribute to the identification, description, and possible commercialization of novel research reagents generated within YOUR INSTITUTION. The successful candidate will engage with scientists within the life science disciplines of YOUR INSTITUTION to understand their research interests and communicate the Ximbio mission to accelerate research. The goals of these interactions are to highlight novel materials (antibodies, cell lines, mouse models, proteins,
compounds, etc.) developed by principal investigators and those within their laboratory and to facilitate their addition to the Ximbio portfolio of research tools.

The candidate is requested to commit to a minimum of six months as Ximbassador. The duration of the program may be extended or shortened at the discretion of YOUR INSTITUTION and/or Ximbio.

In addition to the practical skills acquired during the internship, the selected candidate will receive technology transfer training by YOUR INSTITUTION and Ximbio, which includes learnings related to intellectual property, licensing, product management, and e-commerce.

**Essential functions include:**

- Engage research scientists within the YOUR INSTITUTION life sciences departments to identify and assist in disclosing technologies at YOUR INSTITUTION to establish a candidate portfolio of novel materials generated in their laboratories.
- Solicit “invention disclosures” from YOUR INSTITUTION investigators to YOUR INSTITUTION’s Technology Commercialization Office
- Determine and record the basic and essential characteristics of each identified technology.
- Assist in the explanation to scientists of the Ximbio program as an alternative to the standard Material Transfer Agreement (MTA) process on campus as well as a route to commercialization for the materials
- Network within the YOUR INSTITUTION research community to further the understanding of the Ximbio model.
- Work collaboratively with other members of the Ximbio and YOUR INSTITUTION teams to drive growth of the research tools portfolio at YOUR INSTITUTION offered through Ximbio.

**Experience:**

Demonstrated effectiveness in understanding and presenting scientific information. Hands-on life science laboratory research experience is required. Life science areas include, but not limited to, immunology, virology, biochemistry, cell biology, molecular biology, etc.

**Who is eligible to apply:**

Faculty members, postdoctoral scholars, graduate students, and technical staff on campus at YOUR INSTITUTION, that are legally authorized to work in the US.

*Candidates such as post-docs and graduate students needing supervisorial approval should seek such before applying. For faculty and staff: consult YOUR INSTITUTION’s Policy on Consulting.*

**Skills / Knowledge Requirements:**

- Understanding of cell biology, immunology, genomics, biochemistry, molecular biology, and related life sciences.
- Experience with MS Word, MS Excel, MS Powerpoint, MS Outlook required.
- Experience with database and website functionality a plus
- Excellent verbal and written communication skills required. Ability to effectively communicate a value proposition and technical information to a range of audiences required.

**Other Skills and requirements:**
- Must be able to work effectively under the direction of both the technology transfer team at YOUR INSTITUTION and as a member of the Ximbio team.
- Strong time management skills, attention to detail, commitment prioritization abilities and “take ownership of issues and task”.
- Must be self-confident, assertive, and self-motivated.
- A fast-learner, who gets things done.

Reporting:
- The successful candidate will take direction from representatives at Ximbio and YOUR INSTITUTION.

Position Duration, Compensation and Minimum Commitment:
- This position is temporary and part-time in nature.
- 5 hours per week.
- No more than 20 hours per month.
- Compensation; $20.00 per hour.
- Bi-weekly 1 hour meetings/calls with the team

Position Location:
- This position is based on the campus of YOUR INSTITUTION.

Additional Requirements/Notes:
- This individual will need to comply with all YOUR INSTITUTION and Ximbio policies and procedures, including approval from advisors and/or supervisors within YOUR INSTITUTION.
- Visa sponsorship is not available for this position.

Interested candidates should submit a cover letter, copy of supervisors’ approval, and up-to-date resume (in PDF format) to ximbassador@Ximbio.com.